

Stephen S. McKay



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ATTORNEY PROFILE

Stephen S. McKay focuses his practice on mergers & acquisitions as well as corporate finance and emerging company representation. He has advised both private and public companies on a wide range of needs. His clients include purchasers from independent sponsors to strategic acquirers, and sellers in a variety of fields, including manufacturing, aerospace and software. He has worked both closely with entrepreneurs to structure their new business ventures and raise startup capital and with investors looking to evaluate potential investments in growing companies. Mr. McKay has worked on numerous acquisitions on both the buy and sell sides. Mr. McKay is a shareholder in the firm's Business and Finance Department. He graduated with honors from the University of Texas School of Law, where he earned his J.D., and was consistently on the Dean's List at the University of Washington, where he dual-majored in Philosophy and Political Science.

MAJOR AREAS OF PRACTICE

Mergers & Acquisitions
Corporate Finance
Emerging Companies

PROFESSIONAL PRESENTATIONS

- Fall 2016: "Handling the Sale of a Business: Vital First Steps of an Acquisition & Structuring and Drafting the Acquisition Agreement" NBI Seminar
- Winter 2016: "Regulation Crowdfunding: What, Who, Where, When, How?" Seattle Angel Fund Bootcamp
- Fall 2015: "Series A Term Sheets, a Deep Dive" Seattle Angel Fund Bootcamp
- Fall 2012 & Spring 2013: "General Corporate Law Primer for Founders" Founders Institute and DigiPen Institute of Technology

ADMITTED TO PRACTICE

Washington State Bar, 2009
U.S. District Court, Western District of Washington, 2009
U. S. District Court, Eastern District of Washington, 2009
Texas State Bar, 2019

PROFESSIONAL ACTIVITIES

Member, Association for Corporate Growth
Program Co-Chair, Association for Corporate Growth, Y20 Program
American Bar Association
Washington State Bar Association
King County Bar Association
Supporting Member, Cigars & Startups

EDUCATION

B.A., University of Washington, 2006
Dean's List
J.D., with honors, University of Texas School of Law, 2009
Bryant Smith Endowed Scholar

REPRESENTATIVE TRANSACTIONS

Mergers & Acquisitions:

- Represented management group in sale of aerospace MRO company to private equity group with significant equity roll component by management;
- Represented fund adviser with formulation of quasi-private equity group and subsequent acquisition of national high end furniture manufacturing business;
- Represented independent sponsor in acquisition of steel fabrication business platform and add-on acquisition;
- Represented Vegas.com, LLC in acquisition by Remark Media, Inc.;
- Represented sale of client's interest in perishables brokerage firm to strategic acquirer;
- Represented pet treat manufacturing company in sale of business to private equity group
- Represented independent sponsor in acquisition of asphalt services contractor, together with add-on acquisitions;
- Represented search fund investor in acquisition of boutique engineering services firm;
- Represented search fund investor in acquisition of eProcurement business and subsequent strategic acquisition of international business in competitive space;
- Represented strategic acquirer in purchase of add-on to manufacturing and machining division;
- Represented individual buyers in acquisition of gluten free pasta manufacturing company.

Corporate Finance:

- Represented software developer specializing in MMO game engine for growth equity investment round;
- Represented private lunar exploration venture in formation, note financings, and Series A and Series B financings;
- Represented computer game development company with Series A financing;
- Represented straw pulp products technology company

with private financings and public bond offering;

- Represented serial investor in acquisition of series seed stock in realty technology company;
- Represented serial investor in establishment of fund and investment in developing technologies out of national labs and public universities;
- Represented leading microbiome analysis business in formation, Series A, and bridge note financings;
- Represented cannabis industry software business in bridge financing and acted as local counsel in CSE-listing transaction.